

**GENERAL SERVICES ADMINISTRATION  
Federal Acquisition Service  
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The Internet address for *GSA Advantage!* is: <http://fss.gsa.gov>.

**MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)**  
FSC GROUP 874, FSC CLASS 8742

**CONTRACT NUMBER: GS-10F-0285L**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://fss.gsa.gov>.

Period Covered by Contract:  
**June 1, 2001 through May 31, 2016**



**RGS Associates, Inc.  
1800 South Bell Street, Suite 1000  
Arlington, VA 22202  
703-769-5850 phone \* 703-769-5870 fax  
DUNS: 18-054-7119  
Contract Administration: Dyson Richards  
[Dyson.richards@rgsinc.com](mailto:Dyson.richards@rgsinc.com)**

General Services Administration

Supplement # **A415**, dated **February 4, 2015**.

Business Size: Large



### CUSTOMER INFORMATION

- 1a. Authorized Special Item Numbers (SIN's)  
***Special Item No. 874-1 Integrated Consulting Services***  
***Special Item No. 874-1RC Integrated Consulting Services – Recovery Purchasing***
- 1b. Pricing: **SEE ATTACHED SCHEDULE OF ITEMS FOR PRICING.**
2. Maximum order: **\$1,000,000**
3. Minimum order: **\$100.00**
4. Geographic coverage (delivery area): **Domestic Only**
5. Point(s) of production (city, county, and state or foreign country): **Same as contractor**
6. Discount from list prices or statement of net price: **Prices shown herein are Net (discounts deducted).**
7. Quantity discounts: **None**
8. Prompt payment terms: **Net 30**
- 9a. Notification that Government purchase cards are accepted below the micro-purchase threshold. [X] **YES**
- 9b. Notification whether Government purchase cards are accepted above the micro-purchase threshold. [X] **YES**
10. Foreign items (list items by country of origin). **None**
- 11a. Time of delivery. **Negotiated by individual Task Orders**
- 11b. Expedited Delivery. **To be negotiated, if required by individual Task Order.**
- 11c. Overnight and 2-day delivery. **To be negotiated, if required by individual Task Order.**
- 11d. Urgent Requirements. **To be negotiated, if required by individual Task Order.**
12. F.O.B. point(s). **Destination**



13. Ordering address(es):

**RGS Associates, Inc.**  
**1800 South Bell Street, Suite 1000**  
**Arlington, VA 22202**

14. Payment address(es):

**RGS Associates, Inc.**  
**1800 South Bell Street, Suite 1000**  
**Arlington, VA 22202**

15. Warranty provision. **N/A**

16. Export packing charges, if applicable. **N/A**

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): **None**

18. Terms and conditions of rental, maintenance, and repair (if applicable).  
**None**

19. Terms and conditions of installation (if applicable). **N/A**

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **N/A**

20a. Terms and conditions for any other services (if applicable) **N/A**

21. List of service and distribution points (if applicable). **N/A**

22. List of participating dealers (if applicable). **N/A**

23. Preventive maintenance (if applicable). **N/A**

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) **N/A**

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.)  
The EIT standards can be found at: [www.Section508.gov](http://www.Section508.gov). **N/A**

25. Data Universal Number System (DUNS) number. **18-054-7119**



- 26. Notification regarding registration in System for Award Management Registration (SAM) database. **YES**
- 27. Uncompensated Overtime. (Indicate if used). **No**

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.

**RGS ASSOCIATES, INC. FAS AUTHORIZED SCHEDULE PRICELIST**

<b>Part no</b>	<b>Product Description</b>	<b>GSA Price 6/1/11- 5/31/12</b>	<b>GSA Price 6/1/12- 5/31/13</b>	<b>GSA Price 6/1/13- 5/31/14</b>	<b>GSA Price 6/1/14- 5/31/15</b>	<b>GSA Price 6/1/15- 5/31/16</b>
<b>CON-SER-50</b>	<b>Client Services Executive</b>	<b>\$232.93</b>	<b>\$240.26</b>	<b>\$247.83</b>	<b>\$255.64</b>	<b>\$263.69</b>
<b>CON-SER-51</b>	<b>Principal Management Executive</b>	<b>\$201.87</b>	<b>\$208.23</b>	<b>\$214.79</b>	<b>\$221.55</b>	<b>\$228.53</b>
<b>CON-SER-52</b>	<b>Government Policy Advisor</b>	<b>\$181.16</b>	<b>\$186.87</b>	<b>\$192.76</b>	<b>\$198.83</b>	<b>\$205.09</b>
<b>CON-SER-53</b>	<b>Project Manager</b>	<b>\$166.67</b>	<b>\$171.92</b>	<b>\$177.34</b>	<b>\$182.92</b>	<b>\$188.69</b>
<b>CON-SER-54</b>	<b>Senior Management Consultant</b>	<b>\$142.50</b>	<b>\$146.99</b>	<b>\$151.62</b>	<b>\$156.39</b>	<b>\$161.32</b>
<b>CON-SER-55</b>	<b>Management Consultant</b>	<b>\$116.45</b>	<b>\$120.12</b>	<b>\$123.90</b>	<b>\$127.80</b>	<b>\$131.83</b>
<b>CON-SER-56</b>	<b>Associate Management Consultant</b>	<b>\$89.03</b>	<b>\$91.83</b>	<b>\$94.73</b>	<b>\$97.71</b>	<b>\$100.79</b>
<b>CON-SER-57</b>	<b>Business Process Analyst</b>	<b>\$74.40</b>	<b>\$76.74</b>	<b>\$79.16</b>	<b>\$81.65</b>	<b>\$84.22</b>
<b>CON-SER-58</b>	<b>Business Analyst</b>	<b>\$55.90</b>	<b>\$57.66</b>	<b>\$59.48</b>	<b>\$61.35</b>	<b>\$63.29</b>



## **DESCRIPTION OF LABOR CATEGORY QUALIFICATIONS**

### **Client Service Executive (CON-SER-50)**

**Functional Responsibilities** - Duties include being responsible for maintaining close liaison with the client and assuring that all products and services are delivered as agreed and on time to the client's complete satisfaction. The Client Service Executive has overall accountability for meeting all contract terms and quality assurance of the work effort.

**Minimum years of experience** – Client Service Executive has over 15 years of professional consulting experience in multiple disciplines across a broad range of clients; Held consulting or leadership positions in major private or public organizations with experience in assessing and designing organizational strategies, processes, systems, or plans to improve organizational performance in broad or specific functional areas.

**Minimum educational/degree requirements** – Master's Degree. Some hold graduate degrees/qualifications/credentials in economics, finance, investments, actuarial science, employee benefits, risk management, law, organizational development, or other business-related specialties.

### **Principal Management Executive (CON-SER-51)**

**Functional Responsibilities** - Duties include overseeing several consulting engagement projects and assuring that all work is of the highest quality possible, that all contract terms are being met, and that the client is completely satisfied with rendered services and products. Responsible for providing strategic direction, vision, leadership, and program management to the team. Contributes to organizational direction through regular involvement with senior level client leadership and team members.

**Minimum years of experience** – Principal Management Executive has over 10 years of professional experience in multiple disciplines across a broad range of clients; Held consulting or leadership positions in major private or public organizations with experience in assessing and designing organizational strategies, processes, systems, or plans to improve organizational performance in broad or specific functional areas.

**Minimum educational/degree requirements** – Master's Degree. Some hold graduate degrees/qualifications/credentials in economics, finance, investments,



actuarial science, employee benefits, risk management, law, organizational development, or other business-related specialties.

### **Government Policy Advisor (CON-SER-52)**

**Functional Responsibilities** - Experience is highly concentrated into a specific government policy area of expertise that he has spent several years researching and developing consulting techniques that facilitate client understanding. Performs as a subject matter expert and can be relied upon as a source for the client's understanding of government policy requirements and how to effectively respond to these requirements.

**Minimum years of experience** – Government Policy Advisor has over 10 years of professional experience. Held consulting positions in major private or public organizations with experience in assessing and designing organizational strategies, processes, systems, or plans to improve organizational performance in broad or specific functional areas.

**Minimum educational/degree requirements** – Master's Degree. Some hold graduate degrees/qualifications/credentials in economics, finance, investments, actuarial science, employee benefits, risk management, law, organizational development, or other business-related specialties.

### **Project Manager (CON-SER-53)**

**Functional Responsibilities** - Responsible for the day-to-day management of a consulting project and for assuring that all aspects of the scope of work are completed within budget and on time. Performs as the first-line supervisor for the project consulting team and is responsible for assigning work tasks that are consistent with the statement of work in the contract.

**Minimum years of experience** – Project Manager has more than 7 years of professional experience.

**Minimum educational/degree requirements** – Bachelors Degree.



### **Senior Management Consultant (CON-SER-54)**

**Functional Responsibilities** - Provides a wide variety of management consulting services to clients with varying needs. Possesses well developed consulting techniques and can be relied on to make significant contributions to the achievement of project work goals. Supports project objectives through activities such as conducting interviews, gathering data, and developing recommendations in support of project objectives. Directs the activities of Management Consultants or other staff as necessary.

**Minimum years of experience** – Senior Management Consultant has more than 6 years of professional experience.

**Minimum educational/degree requirements** – Bachelors Degree.

### **Management Consultant (CON-SER-55)**

**Functional Responsibilities** - Provides a wide variety of management consulting services to clients with varying needs. Supports project objectives and helps assess the impact of industry trends, policy, or standard methodologies. Conducts activities in support of project team's objectives. Works as an integral member of a consulting team and is responsible for major segments of the overall scope of work.

**Minimum years of experience** – Management Consultant has over 4 years of professional experience.

**Minimum educational/degree requirements** – Bachelors Degree.





### **Associate Management Consultant (CON-SER-56)**

**Functional Responsibilities** - Works together with the Management Consultant and Senior Management Consultant in completing major portions of the overall scope of work of the project. Supports project objectives and helps assess the impact of industry trends, policy, or standard methodologies. Conducts activities in support of project team's objectives.

**Minimum years of experience** – Associate Management Consultant has over 2 years of professional experience.

**Minimum educational/degree requirements** – Bachelors Degree.

### **Business Process Analyst (CON-SER-57)**

**Functional Responsibilities** - Conducts analyst functions including data collection, interviewing, data modeling, metrics and performance measurement presentation to support project objectives. Conducts a variety of administrative and coordination activities in support of the project team's objectives.

**Minimum years of experience** – Business Process Analyst has over 2 years of professional experience.

**Minimum educational/degree requirements** – Bachelors Degree.

### **Business Analyst (CON-SER-58)**

**Functional Responsibilities** - Provides the consulting team assistance by researching issues that impact on the project areas being focused on by the consulting team.

**Minimum years of experience** – Business Analyst has over 1 year of professional experience.

**Minimum educational/degree requirements** – Bachelors Degree.



## **EXPERIENCE & DEGREE SUBSTITUTION**

The above describes the functional responsibilities and education and experience requirements for each labor category. These requirements are a guide to the types of experience and educational background of typical personnel in each labor category.

Education and experience may be substituted for each other. Each year of relevant experience may be substituted for one year of education, and vice versa. In addition, certifications, professional credentials, and vocational technical training may be substituted for experience or education.

### **Degree/Experience Equivalency\***

<b>Degree</b>	<b>Experience Equivalence</b>	<b>Other Equivalence</b>
Bachelors	Associate degree + 2 years relevant experience, or 4 years relevant experience	Professional certification and vocational technical training
Masters	Bachelors + 2 years relevant experience, or Associate + 4 years relevant experience	Professional credentials
Doctorate	Masters + 4 years relevant experience, Bachelors + 6 years relevant experience	Professional credentials

<b>Certifications, Training, and Credentials</b>	<b>Experience Equivalence</b>
Professional exams	1 year experience for every two exams passed
Professional certification and vocational technical training	3 years experience
Professional credentials	6 years experience

\* Successful completion of higher education which has not yet resulted in a degree may be counted as 1 year of experience for each year of college completed.